

**WELCOME ADDRESS BY MR. NGUYEN QUANG MINH  
OFFICIAL OF PLANNING & DEMAND SUPPLY BALANCE MONITORING DIVISION  
ELECTRICITY REGULATORY AUTHORITY OF VIETNAM  
AT THE RESULTS WORKSHOP FOR PILOT DEMAND RESPONSE PROGRAMS  
FOR HO CHI MINH CITY  
23 DECEMBER 2015, HO CHI MINH CITY**

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Distinguished guests, ladies, and gentlemen. On behalf of the Electricity Regulatory Authority of Vietnam (ERAV) and the Ministry of Industry and Trade (MOIT), I would like to express my thanks to the distinguished guests for attending this workshop on the summary and evaluation of the implementation of pilot Demand Response programs at Ho Chi Minh City.

The implementation of the Decision 1670/QD-TTg dated 8 November 2012 issued by the Prime Minister approving the roadmap for SmartGrid development in Vietnam, ERAV was assigned by MOIT to design, develop, and assign Ho Chi Minh City Power Corporation (HCMPC) to pilot Demand Response programs with some large electricity consumers within their service area. This is a very new concept and program in Vietnam, especially the necessary policies required for implementation, therefore evaluating the pilot of Demand Response programs prior to wide introduction was very important.

In 2015, ERAV collaborated closely with HCMPC to increase the awareness and facilitate the enthusiastic participation of large electricity consumers, which step by step overcame the initial difficulties to implement pilot Demand Response programs including conducting of a number of Demand Response events.

The Demand Response events brought us actual experience and certain understanding on how to implement Demand Response programs, help us understand the benefits as well as difficulties, and challenges of implementing such a pilot project.

Today, after the completion of the pilot project, ERAV collaborated with HCMPC and Diamond Energy from Singapore to organize this workshop to share with you the evaluation and results. We hope that this workshop will help to bring to your attention useful information about the results as well as some suggestions to widely implement Demand Response in Ho Chi Minh City and nationwide. We also expect to receive comments from all stakeholders so that we can finalize the necessary conditions to bring Demand Response into life.

On behalf of ERAV, once again, I would like to express my sincere thanks for your participation at today's workshop. We wish you good health and hope this workshop will be a great success.

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